



CONDITIONS ON RATE OFFER

Terms and Conditions Customer acknowledges receipt and review of J.F. HILLEBRAND USA, INC. ("JFH") [Standard Terms and Conditions](#) ("Terms") governing all transactions between the Customer and JFH. These Terms may be found on the website, www.hillebrand.com, and are available by written request at no charge. J.F. HILLEBRAND USA, INC, incorporated in the State of Delaware, U.S.A., is a Hillebrand Company. The parties agree that disputes regarding the Terms are to be interpreted under Federal and Delaware law and will be subject to jurisdiction and venue in the State of Delaware.

This quotation is based on current freight tariffs, carriers of our choice, and is valid to mentioned validity date. Accessorials such as BAF, inland, intermodal or low sulfur fuel surcharges are subject to monthly adjustment sent via NASA Newsflash email notification for registered members or available online at <http://www.nasaships.com/SitePages/NasaNews.aspx> and no revised quotation will be sent.

Axis is Hillebrand's online logistics management system. It is an important tool in giving customers the visibility and control they require to optimise their entire supply chain process. Keeping users fully informed on their status of the shipments, and providing full visibility of stock from origin to destination, Axis allows users to stay in full control and ensures an efficient supply chain process.

myHillebrand is Hillebrand's interactive online tool (web, mobile, tablet) that allows customers to track shipments, receive notifications, view invoices by status, and monitor temperature and emissions levels. It gives our customers access to live data to get a global picture of shipping operations, or to narrow in and flag updates on particular orders using notifications.

BAF Fluctuation Europe, South Africa and South America Bunker Adjustment Factor (BAF) is calculated on rolling three-month averages of the IFO 380 Rotterdam Indexes as monitored by BunkerWorld. Oceania BAF is calculated quarterly based on the Australia New Zealand United States Discussion Agreement and tracked by Shipping Australia Limited. Any fluctuation from the previous three month average (increase/decrease) will be applied the following month after 30 day notice.

Credit terms are subject to change. Payment for invoices issued by any Hillebrand office may be submitted in the USA by wire transfer or check by mail. Final invoice amount is based on the currency exchange rate at time of shipment and will vary from original quote. Please reference the Hillebrand invoice number with payment. Wire transfer information: JF Hillebrand USA Inc, Citizens Bank, 2001 Market St, Philadelphia, PA 19103 ABA Routing# 036076150, Account Number# 6232776244, Swift Code# CTZIUS33. Check by mail information: JF Hillebrand USA Inc, PO Box 536411, Pittsburgh, PA 15253-5906. Overnight courier: JF Hillebrand USA Inc. Attn: Lockbox Operations # 536411 307 23rd St Extension, Suite 950, Pittsburgh, PA 15215

Currency Fluctuation Invoiced rates will reflect currency exchange rate based on the ship date. For comparison purposes, rate of exchange can be found at www.xe.com.

Customs Brokerage and Compliance Customs brokerage services (including ISF filing) are offered through JF Hillebrand but require signed paperwork (POA, COLA, etc) to be in place prior to booking the container. Inquire with your [sales representative](#) for customs brokerage information and rates.

Insurance Prices/Quotations exclude import duties, taxes, levies as well as marine insurance (unless specified on the quote). NASA members can benefit from multiple cargo insurance offerings; inquire with your sales manager or inside sales representative. The signed insurance application must be in our possession prior to the shipping of the container to be eligible for insurance coverage.

NASA Membership Required Shipping via Hillebrand permits you to benefit from above discounted rates brokered with the steamship lines through NASA Membership is required and annual dues are \$100. If you are not already a NASA member, the membership application and payment of yearly dues must be in our possession prior to the shipping of the container.

Port-to-Door Service Delivery is limited to legal cargo and axle weight only; JF Hillebrand is not responsible for overweight charges. Port to door service is subject to additional charges will vary by port and terminal; see rate quotation for details.

Shipping instructions to begin order processing you must submit a copy of your purchase order(s) to the attention of the operations contact noted on the quotation. Your purchase order must include: incoterms; supplier name, address and contact details; case count and pickup location; equipment size and type – dry, insulated, temperature controlled; loading instructions for consolidations – pallets, floor- loaded; final destination in the US – port of entry or destination warehouse address; method of inland transport, legal weight only; request for insurance; instructions for sending customs documentation; and requested shipping date.

VinLiner Hillebrand has developed a multipurpose, cost-effective way of improving cargo protection with an insulation liner called Vinliner. Designed exclusively for the wine market, VinLiner is a protective liner foil placed in dry containers and reduces the effect of thermal shocks, bad smells and humidity infiltration on sensitive cargo during transit.

VinRoute is a Hillebrand exclusive by VinRoute – Hillebrand's exclusive internal database of shipping routes, temperature and humidity data. Wines and beer are highly perishable products, sensitive to changes in temperature and humidity and custom graphs allow you better decision-making control in selecting added protection either from VinLiner insulation or an operating reefer. For further information, contact your sales representative.

Wharfage is not included in the quotation and is collected directly by the ocean carrier or port terminal.